

Kyndryl Services for Azure VMware Solution

Migration on your terms

Migrate everything as-is to Azure VMware Solution or move cloud-ready workloads to Azure infrastructure as a service (IaaS).



With Kyndryl Services for AVS you get...

...tangible business outcomes...

Up to 5 years

Reserved Instance discounts for Azure VMware Solution without cancellation fees

357%

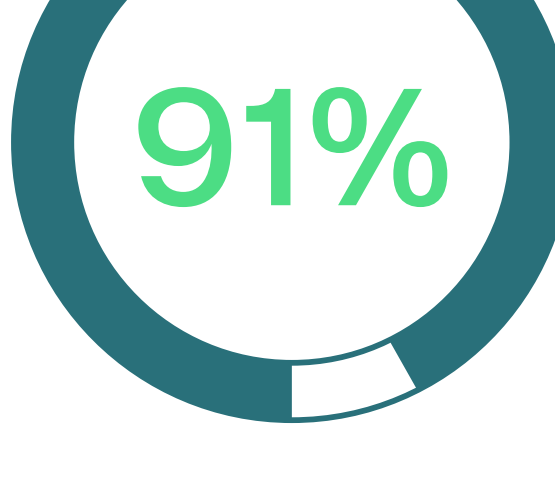
3-year ROI¹

45%

more efficient IT teams¹

30%

lower infrastructure costs¹



91% less unplanned downtime¹

Built-in Security

Free Extended Security Updates for your Windows and SQL Server workloads in Azure²

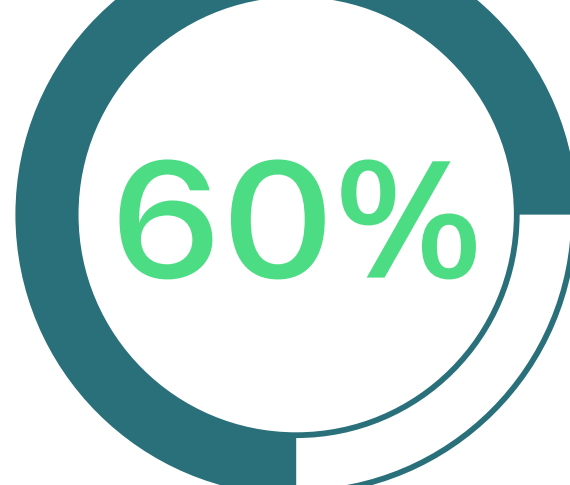


“Azure VMware Solution helps us build a hybrid cloud infrastructure so that we can keep sensitive data on premises and use the Azure cloud. ... We chose Azure VMware Solution because VMware is a leader in the space, has better integration with the Microsoft ecosystem, as well as good performance, better customer support, and strong overall innovation.”

IT Decision Maker¹

Contact us at kyndryl.com/alliances/microsoft or through your Kyndryl Account Team for more exclusive offers.

...from a trusted, experienced partner, respected for delivering practical business value...



60% of the Fortune 100 trust and use Kyndryl, and almost half of the Fortune 500

80% of enterprises lack the skills and expertise in house for cloud³

71% of enterprises find cloud migration challenging³

25,000+ Microsoft Certifications and counting

Global Network of skilled professionals

30+ years of technology systems eminence

World's largest IT infrastructure services provider

4,242 VMware Global Competency Certifications and Accreditations

Largest VMware nodes under management



...enabling you to accelerate your innovations...

Kyndryl named a Leader in IDC MarketScape: Worldwide Managed Public Cloud Services 2023 Vendor Assessment.⁴

Three months

to transform a customer's 500 VMware nodes from on premises to AVS, utilizing our proprietary Four Stage Assess, Modernize, Migrate and Manage methodology

Microsoft Joint Innovation Lab

provides a collaborative platform for rapid innovation driven through customer demand to help modernize and transform their IT systems and workplace environments⁵

Kyndryl Bridge

delivers complete visibility across business systems, including operational data and metrics, to optimize and manage business systems performance



...and build a modern cloud foundation based on familiar, proven, state-of-the-art technology.



95% of Fortune 500 companies trust their business on Azure⁶

\$1B Microsoft invests about \$1 billion in cyber security each year⁷

14 Fourteen data security and compliance certifications for Azure including: ISO 27001, ISO 27018, SOC 1, SOC 2, SOC 3, FedRAMP, HITRUST, MITCS, IRAP, ENS, GDPR, HIPAA, HITRUST, and FERPA⁸

In a world where the pace of change is only increasing, enterprise success requires constant reinvention.

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SOURCES: 1. 2023 The Business Value of Azure VMware Solution; 2. Azure VMware Solution Security Benefits; 3. 2023 State of the Cloud Report™ Flexera, 2023; 4. IDC MarketScape: Worldwide Managed Public Cloud Services 2023 Vendor Assessment; 5. Kyndryl and Microsoft establish global strategic partnership to accelerate digital transformation across industries; 6. What is Azure?; 7. Strength in your security posture with Azure; 8. Azure Compliance Documentation

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